

Job Description: Manager of Nonprofit Partnerships + Community Impact

About United Way of the Greater Triangle:

United Way of the Greater Triangle (UWGT) is on a bold mission to invest in community-driven solutions that advance racial and economic justice. UWGT is building a team to facilitate meaningful cross-sector collaborations, cultivating partnerships to realize this mission and a greater, more just Triangle community. If you're passionate about justice, relationship-building, and creating sustainable change, join us as our next Manager of Nonprofit Partnerships + Community Impact.

Position Overview:

Reporting to the Chief Program Officer, this role shapes how UWGT collaborates with and supports local nonprofits to coalesce for broader systems change. The Manager of Nonprofit Partnerships + Community Impact combines relationship-building, project management, and customer service to foster strong coalitions among regional nonprofits, driving equitable solutions to our region's most pressing issues and opportunities. If you are detail-oriented, analytical, and skilled in collaborative facilitation, all while championing UWGT's vision in every interaction, we want you to apply.

This role helps shape and drive how UWGT invests in regional change by facilitating convenings and connecting nonprofits to each other to coalesce for broader systems change, systematizing how we've organically grown and connected nonprofits for greater impact and sustainability.

Core Responsibilities:

- **Relationship Building and Management.** Build and maintain strong relationships with nonprofit partners, aligning UWGT's brand and mission with the community's needs and dreams. Engage nonprofits through strategic partnerships that maximize collective impact.
- **Facilitation of Convenings.** Lead and facilitate collaborative convenings, such as learning labs and action labs, that encourage nonprofits to share insights, identify challenges, and develop joint solutions. Provide resources and guidance to support partners' growth and impact.
- **Data Analysis and Insight Generation.** Collect, analyze, and interpret data from nonprofit partnerships. Translate findings into actionable recommendations that inform UWGT's community investments and enhance support for partners.
- **Project Management.** Develop and execute work plans that align with UWGT's impact priorities. Manage action labs, learning labs and other aligned initiatives, ensuring that each effort aligns with UWGT's mission and achieves meaningful outcomes.
- **Customer Service and Brand Stewardship.** Act as the friendly, solutions-oriented face of UWGT to community partners. Provide responsive support, demonstrating UWGT's values in every interaction.
- **Regional Event Support.** Coordinate and assist with planning and executing events, including the State of the Region updates. Represent UWGT and strengthen relationships through active participation in community events.

Required Competencies:

1. **You're Passionate about Economic + Racial Justice.** You understand what we're up to and are an effective and passionate brand steward. You are deeply passionate about economic and racial justice, with concrete ideas and a demonstrated commitment to applying this to partnership and community engagement work.
2. **You've Got Strong Nonprofit Expertise + Community Insight.** You understand the local nonprofit landscape, approach community issues with an asset-based mindset, and believe in the power of community-driven solutions.
3. **You're a Dynamite Relationship-BUILDER.** You develop deep and lasting relationships that create impact. You love working with other people. You tailor your relationship-building to the person, meeting them where they are, and honoring their background, story, values and interests.
4. **You're an Outstanding Project Manager.** You bring order to complex tasks, coordinate details meticulously, and prioritize responsibilities for successful project completion.

5. **You're a Skilled Analyst.** Skilled in data collection and analysis, you use insights to guide program improvements and provide evidence-based recommendations.
6. **You're a Team Player + Solutions Forward.** You value teamwork, differing perspectives, bring solutions to complex challenges, and approach challenges with optimism.
7. **You're a Gifted Facilitator.** Experienced in running collaborative gatherings, you foster open dialogue and learning, empowering community partners to achieve collective goals.

A Glimpse Into Your First 90 Days:

- Get to know UWGT's nonprofit partners
- Familiarize yourself with key tools
- Support the execution of UWGT's winter signature events and plan for spring engagements
- Onboard to UWGT's impact goals by reviewing documents like the UWW Equitable Impacts guide and gain insights into how our work aligns with the broader United Way network
- Train with the Aspen Institute to deliver Workforce Leadership Academy

Other Requirements*:

- Bachelor's degree or 3+ years of equivalent experience in nonprofit partnership, community impact, or project management.
- Proven record of cultivating successful nonprofit partnerships or related constituent engagement.
- Excellent interpersonal and communication skills, with an ability to manage multiple stakeholders.

*Passionate about our mission but don't meet all the requirements? We still want you to apply.

Application Process:

Excited about this role? **Submit your resume and cover letter to jobs@unitedwaytriangle.org by November 19, 2024.** The salary range for this position is \$54,000 - \$68,000, complemented by a generous benefits package, including medical, dental, 401K matching, and a hybrid work environment.

Diversity, Equity, and Inclusion Statement:

United Way of the Greater Triangle is dedicated to fostering an equitable and inclusive environment. We strive to create equal opportunities, promote civility, and respect diverse voices across our organization and the Triangle community.